



Business Development Consultants

OTB Spatial are looking for people who enjoy a challenge, who are passionate about finding solutions to problems and developing and maintaining customer relationships.

To be successful in this role you will be:

- Able to multi task
- A good listener
- A problem solver
- Able to follow instruction
- Able to work remotely and independently
- Client focussed
- Hold a current/valid drivers license (relevant location)

These are technology sales focussed positions, requiring the successful applicants to be or become familiar with our range of products and services. To be successful in these roles, it will be of significant benefit to have background or experience in one or more of the following:

- GIS
- Asset Management
- UAV Mapping
- Environmental Planning and Management
- Surveying
- Web and application development

We are looking for consultants who are able spend extended time away from home, and are comfortable covering long distances driving, as we are looking to expand our customer base significantly in regional and remote locations. We are looking to engage one or more consultants in:

Australia

Sydney (NSW), Melbourne (Vic), Brisbane (QLD), Perth (WA)

Canada

Ottawa (ON), Vancouver (BC)

USA

San Diego (CA), Neptune (NJ), Houston (TX)

These consultants will be responsible for engaging and retaining clients in a specific area.

These positions will be based on commission plus incentives for the first 12 months with an anticipated move to Full time salary positions for the right candidates. We are looking to start filling these positions in early 2018 but are always on the lookout for quality candidates.

Please send enquiries CV's to enquiry@otbspacial.com